

Results for the third quarter to 30 September 2025

Dublin, 20 November 2025

Solid results in line with expectations with continuing growth in mobile and broadband base.

eir today announced its results for the third quarter 2025, which were in line with expectations. eir's strategy to build Ireland's best fibre and mobile networks continues to deliver, with the total eir fibre broadband base increasing by 1% year-on-year to 890,000 customers, and eir's postpay mobile customers increasing by 83,000 to 1,267,000 customers. Multi-play bundling, tv, mobile, broadband, accounted for 60% of eir fixed households, up 5 percentage points year on year.

Adjusted EBITDA was flat year on year (YoY) for the quarter, but up 2% overall for the first nine months of the year. Revenue decreased by 1% or €4m in the quarter, which was offset by lower cost of sales. On a year to date (YTD) basis, revenue of €960m was +€5m / +1% yoy

Q3-25 financial snapshot ^{1, 2}

- ▶ **Revenue:** €320 million, down 1% or €4m. YTD, revenue of €960m was +€5m / +1% yoy
- ▶ **EBITDA:** €148 million, flat YoY
- ▶ **Operating costs:** €102 million, flat YoY ³
- ▶ **Cash on balance sheet:** €92 million

Latest business updates ⁴



Approaching **1.5m** premises that can connect to FTTH across Ireland, up **11%** or **143,000** year on year. A total of **2.2 million** premises can avail of eir's combined FTTH and FTTC networks, or **97%** of premises in Ireland.⁵



890,000 fibre broadband connections, up **1%** or **7,000**; now totalling **95%** of eir's total broadband base. **60%** of customers on triple or quad-play bundles, up **5%**.



eir remains Ireland's No. 1 Fibre provider and continues to lead in broadband and mobile postpay services.

¹ Movements year on year unless otherwise stated.

² Financials in this document exclude the impact of IFRS 15 and IFRS 16 adjustments.

³ Operating costs exclude amortisation, depreciation, non-cash pension charge, management charge and exceptional items.

⁴ Movements year on year unless otherwise stated.

⁵ Total premises in Ireland is based on estimated total address points of 2.3 million, sourced from GeoDirectory.

Q3-25 trading snapshot ²



Mobile

- ▶ **1.56m** total mobile customers, up **4%** or **62,000**.
- ▶ **1.267m** postpay customers, up **7%** or **83,000**.
- ▶ **81%** of the mobile base is on postpay, up **2%**.



Fibre Broadband

- ▶ **890,000** fibre broadband connections, up **1%** or **7,000**.



eir TV

- ▶ **112,000** eir TV customers, flat YoY.⁶



Household bundling:

- ▶ **94%** of fixed consumer households are on bundles with two or more products, up **2%**.

Oliver Loomes, eir CEO, commented:

“eir has delivered another strong quarter and solid operational performance, in line with our expectations. For the first nine months of 2025, EBITDA grew 2% year on year, reflecting disciplined cost control and continued commercial progress.

“Our strategy of sustained network investment and customer focus continues to yield results, reflected in the growth of both our mobile and fibre broadband bases. With 1.56 million mobile customers - an increase of 62,000 year on year - and fibre-to-the-home available to nearly 1.5 million premises, we are consolidating our position as Ireland’s leading connectivity provider.”

“Our fibre rollout now delivers future-proof Gigabit connectivity across Ireland, with 95% of our broadband base on fibre. With 890,000 fibre connections, adoption continues to accelerate, driving faster, more reliable digital infrastructure for homes and businesses nationwide. Fibre is the cornerstone of sustainable, future-ready connectivity.”

“As customer demand evolves, we’re continuing to enhance our product offering, with 60% of eir households now choosing triple or quad-play bundles. This reflects growing confidence in eir’s integrated approach - combining broadband, mobile, voice, and entertainment to deliver a seamless experience. We remain focused on connecting more communities, expanding choice and driving Ireland’s digital future.”

Stephen Tighe, eir CFO, commented:

“Our performance in the third quarter of 2025 was in line with expectations. We saw growth across the eir fibre broadband base and in total mobile customers, with a further increase seen in the multi-play bundling of eir fixed households. Our solid commercial momentum is now delivering organic revenue growth on a consistent basis.

“We have continued rolling out our fibre-to-the-home (FTTH) and 5G technologies as part of our €2 billion capital investment programme. Both our fibre rollout and our 5G networks continue to expand at pace.

“With eir’s fibre network now available to almost 1.5 million homes and businesses, and our next-generation 5G network reaching 99% of the population to deliver high-speed, low-latency connectivity across nearly every corner of Ireland, this large-scale investment positions us to grow our customer base by offering high-quality, high-value products over the coming years.”

⁶

eir TV base includes eir Vision subscribers.



Q3-25 trading performance

- ▶ Revenue⁷ of €320m for the third quarter to 30 September 2025 decreased by 1% or €4m year on year.
- ▶ EBITDA⁸ of €148m was flat YoY, for Q3.
- ▶ Operating costs⁸ of €102m remained flat year on year. Non-pay costs increased by €1m year on year and pay costs decreased by €1m or 2%.
- ▶ Customers using fibre broadband services totalled 890,000 at quarter end, representing an increase of 1% or 7,000 customers' year on year. 95% of the Group's broadband base is now connected to eir's fibre network, which represents a 40% penetration of total premises passed with eir fibre broadband.
- ▶ The Group mobile base stood at 1.56m customers at quarter end, an increase of 4% or 62,000 year on year. The Group's postpay base increased by 7% or 83,000 subscribers year on year. Postpay subscribers now represent 81% of the total mobile base, an increase of 2 percentage points year on year.

In summary, the Group has delivered solid financial and operational results for the third quarter to 30 September 2025, in line with expectations.

ENDS

For more information on our results visit:

eir.ie/investorrelations

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About eir

eir is the largest provider of fixed line telecommunications services in Ireland, offering broadband, voice, TV, and data services to residential, small business, enterprise and government segments.

eir is the third largest mobile operator in Ireland in terms of revenue and customers. The company operates the eir mobile and GoMo services.

eir's wholesale division, open eir, is the largest wholesale telecommunications operator in Ireland, providing products and services to national and international wholesale customers across a range of regulated and unregulated markets.

The Group generated reported revenue of €1.326 billion and adjusted EBITDA of €614 million in 2024.

⁷ Revenue and EBITDA are before IFRS 15 and 16 adjustments

⁸ Operating costs are before IFRS 15 and 16 adjustments as well as non-cash pension charges, fair value lease credits and management charge