

Outlook for FY2023

Dublin, 18 January 2024



eir announces outlook for full year 2023

eir today announced its outlook for the full year 2023. The year saw strong acceleration of commercial momentum across fixed and mobile businesses.

FY23 trading snapshot:

Fixed

- **Fibre**
 - Increase in fibre broadband customers by **57,000**, compared to increase of 45,000 in FY22.
- **Broadband**
 - Increase in broadband customers by **20,000**, compared to an increase of 8,400 in FY22.
- **eir TV**
 - Increase in eir TV customers by **16,000**, compared to increase of 2,800 in FY22.¹

Mobile

- Increase in mobile customers by **97,000**, compared to an increase of 75,000 in FY22.
- Fixed percentage in contract at **72%**, compared to in contract rate of 66% in FY22.

FY23 financial snapshot:²

- **EBITDA:** Low single-digit percentage decrease.
- **Capital Expenditure:** Between 21 – 23% of revenue.
- **Cash Flow:** Strong organic cash flow generation.³

Disclaimer: The information presented above relating to our recent trading performance is based on, and is derived from, internal management accounts and internal estimates. This information is preliminary and subject to change. Consequently, upon publication of our next audited results for the year ended December 31, 2023, we may report results that are different from the ones set forth above.

ENDS

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About eir

¹ eir TV base includes eir Vision subscribers.

² Movements year on year, unless otherwise indicated.

³ Excludes cash impacts arising from distributions, refinancing and/or M&A activities.

eir is the largest provider of fixed line telecommunications services in Ireland, offering broadband, voice, TV, and data services to residential, small business, enterprise and government segments.

eir is the third largest mobile operator in Ireland in terms of revenue and customers. The company operates the eir mobile and GoMo services.

eir's wholesale division, open eir, is the largest wholesale telecommunications operator in Ireland, providing products and services to national and international wholesale customers across a range of regulated and unregulated markets.